FINAL NOTES
NH CIBOR **Zoom Meeting**
Board of Directors
April 16, 2026 **9:00 – 10:00 AM**

MEETING MINUTES

1. Call to Order

2. Roll Call: (Need 8 for quorum) (P) = Present / (A) = Absent

Ethan Ash (P)	Garvey, Dave (P)	Robinson, Joe (P)
Bacon, Matt (P)	Jean, Bill (P)	Tanguay, Dave (P)
Boufford, Jeff (P)	Kingsley, Scott (P)	
Canavan, Nicole (P)	Lefebvre, Matt (P)	
Dano, Brian (P)	Nesmith, Laura (P)	
DeMello, Kathy (A)	Reagan, Kim (A)	
Gaffney, Kyle (P)		

3. Secretary's Report – D. Tanguay
   a. **MOTION** to accept the minutes of the Mar. 2026 Board of Directors meeting. **MOTION** was **SECONDED** and **APPROVED.**

4. President's Report – B. Dano
   a. President's Update

      We will be having Chris Norwood as a guest at a future meeting. Currently focusing on NECPE's contract moving forward.

5. Office Administration Report – A. Ropes

- Since the meeting in March there have been 12 new applicants – 4 Affiliates and 8 Realtors.

- The Wire Fraud class was held on Friday April 3rd 10 am – 1 pm for three credits approved in NH and ME. We had 12 sign up and 11 show up. It was a zoom class. The instructors asked to change it since there were so few attendees. It was no problem to change it and most people were happy it was changed to zoom. We had income at $ 420.00 and no expenses associated with the class.

- The next class is Social Media for 3 approved NH credits. It is being offered as a hybrid. The class is May 1st 9 to noon. In person will be held at TFMoran's in Bedford. So far I have 5 signed up for Zoom only.

- Working on the Golf Event.

Committee Reports:

a) (Strategic Planning Committee) – Matt B.
Nothing new to report. Reached out to set up a meeting.

b) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley
May 14 Finnegan Fence..they are anticipating 500. The BBQ is June 25th. A new committee is forming for the summer mixer.

c) (Sponsorship) – J. Robinson
We are light on sponsors for golf.

d) (Education) – B. Jean
We had a meeting last week. We are looking at an initiative moving forward into 2027. We hope to offer some classes for free. Bill and Peter Metsch looking into CE Broker.

e) (Finance) – J. Boufford

1) Financials for Mar. 2026 – were reviewed and will be placed on file.

The accounts are cash heavy currently and the board discussed the best way to make the money work and generate income. There was discussion of reviewing the bylaws to ensure that the moving of the funds was within the bylaws. It was discussed about who the signatories are and if that should be the President and or the treasurer on all accounts. Matt Bacon made the suggestion that all but $70,000 be left in the checking account and the rest moved to an interest bearing money market account.
There was further discussion to require board approval for specific financial controls within a 90 day period. Jeff to discuss rates and options with a couple of banks including Rockland and Primary and provide further details.

f) (Grievance) – M. Bacon
Nothing new to report.

g) (Professional Standards) – M. Bacon
Nothing new to report

h) (Membership) – B. Jean

1) MOTION to approve new provisional member applications subject to names being published as per CIBOR bylaws—**APPROVED**
2) Membership Update

i) (RPAC/IMF) – Ethan Ash
Nothing new to report

j) (Public Policy Committee/Government Affairs) – D. Garvey
Matt B.: Chris N or Ralph V will attend our next BOD mtg with updates.

k) (NHCIBOR Cares) – Laura Nesmith

A couple applications went through – Viktoria's Victory and Nashua Community Music school.

l) (Forms) – B. Jean
Chris Norwood. meeting with the CIBOR Attorney to have revised forms updated.

m) (NECPE: Update) – Matt L.
NECPE has agreed to let Brian move forward with Lease Up. Prime MLS hasn't responded to RFP. The vendor has been working in good faith.

7. New Business:
No new Business.

8. Adjournment at 10:00 am.

Respectfully submitted,

Dave Tanguay
Secretary