

MEETING MINUTES

1. Call to Order
2. Roll Call: (Need 8 for quorum) (P) = Present / (A) = Absent
Ethan Ash (P) Garvey, Dave (P) Robinson, Joe (P)
Bacon, Matt (P) Jean, Bill (A) Tanguay, Dave (P)
Boufford, Jeff (P) Kingsley, Scott (A)
Canavan, Nicole (P) Lefebvre, Matt (P)
Dano, Brian (A) Nesmith, Laura (P)
DeMello, Kathy (P) Reagan, Kim (P)
Gaffney, Kyle (A)
3. Secretary's Report – D. Tanguay
 - a. **MOTION** to accept the minutes of the February 2025 Board of Directors meeting. **MOTION** was **SECONDED** and **APPROVED**.
4. President's Report – K. DeMello
 - a. President's Update

Update on Inquiry of In-Person Meetings – The schedule for the CIBOR BOD meeting remains the same, with the exception of in-person meetings, which will be held once a quarter. Moving forward, on April 17, July 17, and October 16, the sessions will be in person at the BHHS office, 1 Verani Way, Londonderry, NH. There will be an opportunity to attend via Zoom for those who can't make it, we encourage you to attend in person.

Brian Dano attended NHAR Board of Directors Meeting. We had a blurb and the liaison spoke to that. The NH Boards have different write-ups showcasing what they donate to charities, etc. We should make sure we are represented – we don't toot our own horn. Matt B. is on the Communications Committee of NHAR.

Executive Session-Separate notes to be sent directly to the board
5. Office Administration Report – A. Ropes
 - Since the meeting in Feb there have been 7 new applicants – 5 REALTORS and 2 Affiliates.
 - The Agency class is scheduled for Friday, April 4th. It is being held both in person and zoom live. We are using TF Moran's space. So far I have 6 signed up on Zoom and 3 in person.
 - Continuing to work on the golf tournament.
 - All the events and classes for the year are on the website.

6. Committee Reports:

- a) (Affiliate and Special Events) / (NHCIBOR Cares)— S. Kingsley - Absent
- b) (Sponsorship) – J. Robinson
Joe and Jeff continue to work on the Golf Tournament and getting everything lined up for a successful event.
- c) (Education) – B. Jean-Absent
- d) (Finance) – J. Boufford
 - 1) Financials for Feb. 2025 – were reviewed and will be placed on file.
- e) (Grievance) – M. Bacon
Nothing new to report.
- f) (Professional Standards) – M. Bacon
Nothing new to report.
- g) (Membership) – B. Jean
 - 1) MOTION to approve new provisional member applications subject to names being published as per CIBOR bylaws—**APPROVED**
 - 2) Membership Update – Allison read the provisional new member list.
- h) (RPAC/IMF) – Ethan Ash
Nothing new to report.
- i) (Public Policy Committee/Government Affairs) – D. Garvey
We had a meeting yesterday where numerous bills were discussed, many of which focus on new construction and related issues. SB162 addresses restrictions on the acquisition of ownership, control, and occupancy interests in real property by certain foreign entities, raising concerns about how it might affect Realtors. HB382 proposes reducing parking regulations, setting a requirement of 1.5 parking spaces per unit for all multifamily developments. HB577 ensures that Accessory Dwelling Units (ADUs) can be built by right.
- j) (NHCIBOR Cares) – Laura Nesmith
We approved another application.
- k) (Forms) – B. Jean
Kathy reached out to Matt Johnson, but hasn't heard back. Legal committee mtg. coming up shortly.
- l) (NECPE: Transition to New Moody's/Catylist System) – Matt L.
How long do we need to maintain this task force? A decision needs to be made by NECPE board. Will most likely keep it standing until the renewal period in June.
- m) (Strategic Planning Committee) – Matt B.
We have a draft of a strategic plan. We will seek feedback. Clerical reviews, time, strategy

and ratification of plan.

7. New Business:
No new business

8. Adjournment at 10:00 am.

Respectfully submitted,

Dave Tanguay
Secretary