

MEETING MINUTES

1. Call to Order
2. Roll Call: (Need 8 for quorum) (P) = Present / (A) = Absent
Ethan Ash (P) Hirsch, Larry (P) Robinson, Joe (P)
Bacon, Matt (P) Jean, Bill (P) Stallkamp, Christian (P)
Boufford, Jeff (P) Johnson, Star (P) Tanguay, Dave (P)
Forte, Scott (P) Kingsley, Scott (P)
Foy, Leonard (A) Lefebvre, Matt (A)
Garvey, Dave (P) Martin, Doug (P)

Guest: Adam Lord, Penchansky to present Financial Review (approx. 9:45 am)

Adam presented NHCIBOR's 2022 financials to the Board.

3. Secretary's Report – D. Tanguay
 - a. **MOTION** to accept the minutes of the June 2023 Board of Directors meeting.
MOTION was **SECONDED** and **APPROVED**.
4. President's Report – M. Bacon (Scott Forte in Matt's Absence – Matt in late)
 - a. President's Update:
 - 1) NECPE Task Force – Contract Update
The agreement has been signed. Scott mentioned that it is on a google drive and he will send it to Allison. Allison doesn't have the final signed agreement.
 - 2) Reminder: There is no BOD meeting in August – Summer Recess
5. Office Administration Report – A. Ropes
 - Since the meeting in June there have been 4 new applicants – 3 Realtors and 1 Affiliate.
 - The Golf tournament held in June was a success. Income was at \$ 47,800 less expenses \$ 22,672.98 for Net Profit at \$ 25,127.02.
 - The CORE class was held Friday June 23rd. We had 18 in person and 8 online – 26 total. There were 3 no shows. Income was 920 less expenses 550 for profit \$ 370.00.
 - Working on the Summer Mixer. Been busy getting logos on the website, collecting information from sponsors, coordinating the ads for Stepfani, sending out confirmations
 - Working with the Education Committee...I will let Larry report about that.
 - I am busy collecting NECPE payments and following up with people regarding their accounts.

6. Committee Reports:

- a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley
Awesome BBQ, Jeff and Joe blew the golf tournament out of the water. We have 31 sponsors so far for the Mixer.
- b) (Sponsorship) – J. Robinson
Joe appreciated all the work the Boufford family did on the Golf Tournament. Now paying attention to the Mixer. Jeff mentioned that they raised \$ 25,000 and hope to raise \$ 30000 next year.
- c) (Education / Commercial Designation) – L. Hirsch/B. Jean
Had a meeting a couple of days ago. The OPLC now approves classes and instructors. Instructors are a new addition. We are going to reach out to CCIM. CCIM has lots of programs and they may be beneficial to our members. Soliciting help from Ralph Valentine – push at NHAR. The Core Course was successful – looking at offering it 2x per year.
- d) (Finance) – J. Boufford (J. Boufford)
Approved to put on file. June budget looks good. Everything is in order. Jeff will research moving the money at Cambridge Trust to yield a higher return.
- e) (Grievance) – S. Johnson
Nothing new to report.
- f) (Professional Standards) – L. Hirsh
Nothing new to report.
- g) (Membership) – B. Jean
 - 1) MOTION to approve new provisional member applications subject to names being published as per CIBOR bylaws—**APPROVE**
 - 2) Membership Update
- h) (RPAC/IMF) – Ethan Ash
Nothing new to report.
- i) (Public Policy Committee/Government Affairs) – D. Garvey
Last meeting HB655 – what changed at OPLC? Lots of issues – Ralph is not having fun. Each board has a member of staff – nothing published. OPLC has an investigator. Procedures to get approval of courses – no idea where it is going.
Ability out of state to practice in state – Executive Director agreed no state has similar substitute ...way to do Declaratory Judgement. A whole lot of rulemaking is done. Rulemaking does not take place till Sept/Oct. Barrier to housing tabled. Changes to septic/well for recording...now waiver doesn't have to be recorded. Lead Paint-Biden

pushing no tolerance. We settled on Suzanne Brunelle for Governor's Council for appointment. PPC sent a letter supporting her appointment.

j) (NHCIBOR Cares) – D. Martin
Blown away by the golf tournament. Thanks for the Mixer. We have donated to the Backpack Drive.

k) (Forms) – L. Foy
No report – L. Foy Absent

7. New Business:
No new business.

8. Adjournment at 10:00 am

Respectfully submitted,

Dave Tanguay
Secretary