NH CIBOR **VIA: ZOOM Mtg**
Board of Directors
July 21, 2022 **9:00 am – 10:00 am**

MEETING MINUTES

1. Call to Order

2. Roll Call: (Need 8 for quorum)

Ethan Ash (P)	Garvey, Dave (P)	Martin, Doug (P)
Bacon, Matt (P)	Hirsch, Larry (P)	Robinson, Joe (P)
Boufford, Jeff (P)	Jean, Bill (A)	Stallkamp, Christian (P)
Callaghan, Tenley (P)	Johnson, Star (A)	
Forte, Scott (P)	Kingsley, Scott (P)	
Friedman, Joe (P)	Matt Lefebvre (P)	

3. Secretary's Report – S. Johnson
   a. **MOTION** was made to **APPROVE** the June 2022 minutes. **MOTION** was **SECONDED** and **APPROVED.**

4. President's Report – S. Forte

   a. President's Update:

      1. Reminder there will be no BOD meeting in August for summer recess.

   NEREN requested that NHCIBOR allow access to NHCIBOR's NAR database by having Allison type in a code into the database. After much discussion, it was decided not to share NHCIBOR's data with NEREN. A **MOTION** was made to not share CIBOR's NAR database with NEREN, the **MOTION** was **SECONDED** and **APPROVED**.

   Update on NECPE: Weeks ago we had a meeting with Nancy at Catylist to go over the new platform rolling out. The new program was launched and it had about 90% negative feedback. Originally were trying to roll it out for NECPE in October, but now that is a pipe dream. It is designed similar to CoStar/Loopnet. We need to renew the contract in June of 2023. It is a priority to rewrite – submit new language. Task force is working on an update by the Sept. BOD meeting. A meeting is scheduled in two weeks. Richard Maxson at Catylist is now no longer working there and Nancy quit. NECPE is also looking for alternatives. Crexi gives us free access. Other options are not that great. Matt Bacon has been talking with RPR.

5. Office Administration Report – A. Ropes

- Since the meeting in June there have been 5 new applicants – all Realtors.
- The Seacoast Marketing meeting was last week and I believe at least 30 were there.
- The Statewide marketing meeting is next Wed. Live In Person only.
- The golf event went well. I will let Joe report on that.

- The 2nd quarter class: the Energy Seminar was held at Insurcomm's office in Portsmouth on June 24th. It was both remote and in person. It was well attended and well received. 24 people were online and 17 in person. We received We had 4 walk-ins and 0 no shows. Income was $ 920 and expenses at $100 for a profit of $ 820. Tad sponsored the breakfast at the meeting.

- I am working on the Summer mixer and will let Scott update that for you.

- Have sent out all the NECPE invoices both hard copy and via email. The payments are coming in both via check and online. Renewals are going very well.

- Next meeting I will be setting up will be VHB's course scheduled for Sept. 30th Friday....most likely at their office. Don't know if remote will be an option. Hope to have an Education /Designation comm mtg within next few weeks.

6. Committee Reports:

a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley

Scott thanked all the committee members for their work. We have 22 ½ sponsors. The ½ is Colliers had a platinum at $ 1,000 but added in an additional $ 500 for $1,500 sponsorship. We have about 12 items for the silent auction. We have sold 84 tix so far.

b) (Sponsorship) – J. Robinson:

Joe thanked the volunteers who helped with the Golf event. The event was a great success. The event raised over $ 22,000 for CIBOR Cares.

c) (Education / Commercial Designation)—Larry Hirsch:

Joe Friedman spoke to Education. We will set up a meeting with the new Education committee. We hope to have Tenley's class October 6th.

d) (Finance) – J. Boufford:

1) Financials for May 2022

The financials for May were reviewed and will be put on file.

e) (Grievance) – S. Johnson (A) – Allison reported nothing new to report.

f) (Professional Standards) – L. Hirsch—Nothing new to report

g) (Membership) – Bill Jean (A) – Scott Forte read the member applications.

1) MOTION to approve new provisional member applications subject to names being published as per CIBOR bylaws.—**APPROVED**

h) (RPAC/IMF) – Ethan Ash:

Nothing new to report.

i) (Public Policy Committee/Government Affairs) – D. Garvey

Nothing much new to report. Had a meeting with Larry Hogan, Gov. of MD whose term is up. PPC may come through and make presentations. NHAR felt it has been a good year overall.

j) (NHCIBOR Cares) – D. Martin:

Cares is humbled by the outpouring of support. The legacy award will be given out at the Summer Mixer. Cares will be connecting with the ROTY/AOTY and outgoing President to see where they would like donations to go in their names.

k) (Forms) – T. Callaghan:

Hope to get a P&S soon. We all seem to be in agreement. We have a final meeting and hope to do this in August. Scott mentioned that he likes the new form.

7. New Business:

Doug Martin was approached by NEREN who wanted copies of NHCIBOR Cares By-Laws. NEREN is looking into setting up NEREN Cares. ByLaws are not public record. Tenley mentioned they should rely on their own Council.

8. Adjournment at 9:50 am.

Respectfully submitted,

Allison Ropes
Executive Officer, NHCIBOR