

MEETING MINUTES

1. Call to Order
2. Roll Call: *(Need 9 for quorum)*

Arden, Deana (A)	Garvey, Dave (A)	Martin, Doug (P)
Bacon, Matt (P)	Hirsch, Larry (P)	Overdeput, Hugo (P)
Boufford, Jeff (P)	Jean, Bill (P)	Robinson, Joe (A)
Callaghan, Tenley (P)	Johnson, Star (A)	Stallkamp, Christian (P)
Forte, Scott (P)	Kingsley, Scott (P)	
Friedman, Joe (P)		
3. Secretary's Report – S. Johnson
 - MOTION was made to accept the minutes of the June 2021 Board of Director meeting. MOTION was SECONDED and APPROVED.
4. President's Report – J. Friedman
 - 1) There is no BOD meeting in August – summer recess
 - An amendment to NECPE's contract with Catylist is being negotiated. Moody's wants to make a change to the contract. Moody's wants access to our data to use. Scott Forte said we could use the data to improve the platform, but in return they should give us access to it. What does the data exchange look like? Motivation is low despite asking them multiple times. How about a price reduction? We need to see the benefit. Matt Bacon said that they want to keep us on the platform, but would lose value if they provide all data to us for free. Matt doesn't see an upside doing any of this.
5. Office Administration Report – A. Ropes
 - Since the meeting in June there have been 4 new applicants – 3 Realtors and 1 Affiliate.
 - The Seacoast Marketing meeting is tomorrow and is live in person. Since there is no registration, I don't know how many will show up.
 - The Statewide Marketing meeting next week will be live in person too.
 - A blast went out to membership announcing the ROTY Christian Stallkamp and the AOTY Barbara Lizotte. They will be presented with their plaques at the Summer Mixer.
 - I have been very busy collecting NECPE dues. They were due by July 1st. It is following the usual progression of late payers. I will be sending out final notices to those who haven't paid by Friday/Monday timeframe.
 - I have also been working on collections, invoicing etc. for the Summer Mixer.

6. Committee Reports:

- a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley
 - We have been meeting every other week. Up to around \$ 14,000 in sponsorships.
- b) (Education) – D. Arden (Absent)
- c) (Finance) – J. Boufford:
 - The financials were reviewed and acknowledged for June 2021.
- d) (Grievance) – S. Johnson (Absent)
- e) (Professional Standards) – L. Hirsch: Nothing new to report
- f) (Membership) – Bill Jean
 - MOTION to approve new provisional member applications subject to names being published as per CIBOR bylaws. APPROVED
- g) (RPAC/IMF) – S. Forte
- Scott spoke with Jim Lee and is in contact with Tom Riley. How can they help us moving forward?
- h) (Sponsorship) – J. Robinson (Absent)
 - Jeff Boufford spoke in Joe's absence. They are in the preliminary stages of setting up a golf outing for 2022. Have a tentative date reserved at Breakfast Hill in Greenland, NH.
- i) (Public Policy Committee/Government Affairs) – D. Garvey (Absent)
- j) (NHCIBOR Cares) – D. Martin
 - Lisa DeStefano will introduce the Legacy Award at the Summer Mixer. The ROTY and AOTY can donate money to their favorite charities.
- k) (Commercial Designation) – D. Garvey (Absent)
 - Bill Jean spoke for Dave. Continuing on working to launch the program. VHB may be involved.

7. New Business
 - Include Forms to the committee reports. Tenley will be the liaison.
8. Adjournment at 9:35 am

Respectively submitted,
Allison Ropes
Executive Officer