

**New England CPE
Board of Directors
Nov. 19, 2020**

ZOOM MEETING

10:00 – 11:00 am

MINUTES

1. Call to Order
2. Roll Call

NECPE Board of Directors P=Present/Ph=Phone/A=Absent

Ash, Ethan (P)	Friedman, Joe (P)	Malone, Mark (P)	Perry, Greg (P)
Bacon, Matt (A)	Hersch, Jerold (P)	Martin, Doug(A)	Stallkamp, Christian (P)
Boufford, Jeff (P)	Johnson, Star (P)	Medeiros, Catie (A)	Wright, Bryan (P)
Forte, Scott (P)	Lefebvre, Matt (P)	Pascucci, Chris (P)	

New Members 2021 BOD:

Cassandra Farley (P)
Nicole Canavan (P)
Nate Roxo (P)
Danielle Lape (A)
Rose Culver (A)

1. **Secretary's Report** – M. Bacon Absent – C. Stallkamp
 - a. **MOTION** to accept the minutes of the September 2020 meeting. **MOTION** was **SECONDED** and **APPROVED**.
2. **President's Report** – C. Stallkamp

The new members to NECPE BOD for 2021 introduced themselves. Nicole was just hired to be the managing broker at O'Rourke where they are working on opportunity zones. They want to bring an eye to what is available in the Gilmanton area. Cassie Farley works with SVN/Masiello in Bedford. Nate Roxo works out of an office in Manchester.

- a. NECPE Marketing Task Force Update
Continuing to post articles to generate traffic to the website. Always looking for news. If you have completed a deal, feel free to send it in and we will post it. It is free press.

3. **Treasurer's Report** – J. Boufford

- a. A **MOTION** was made to accept the month end financials for October 2020. The **MOTION** was **SECONDED** and **APPROVED**.
- b. Review and Vote on NECPE Budget 2021
A **MOTION** was made to accept the 2021 Proposed Budget with the \$ 12 per member yearly increase

in membership fees. The **MOTION** was **SECONDED** and **APPROVED**.

4. **Office Administration Report** – A. Ropes

- Since the last meeting in September there have been 17 inquires for NECPE: 12 NH, 2 ME, 2 MA and 1 VT.
- As always I continue to monitor request for deletions/withdrawals.
I have had a couple of violation where the company name or a company sign was in the picture, they were promptly removed.
- Continue working with Task force posting articles, etc.
- State of NH because of budgetary reasons has decided to cancel the data feed from NECPE.

5. **New Business**

More discussion ensued regarding the marketing task force. Doug Martin said the initiative was in two parts: social media and engagement. We aren't getting the following we like. Go on Linked In and follow NECPE. Maybe in the new year we should remind NECPE membership about following us, include the links. Matt Lefebvre would like to be a part of the marketing task force.

6. **Adjournment**

Meeting adjourned at 10:47 am.

Respectfully submitted,

Allison Ropes
Executive Officer