

Location: Matheson Education, 166 South River Rd., Bedford, NH

MINUTES

1. Call to Order

2. Roll Call: *(Need 8 for quorum)*

Arden, Deana (P)	Gambaccini, Dave (A)	Martin, Doug (P)
Bacon, Matt (P)	Garvey, Dave (P)	Overdeput, Hugo (A)
Boufford, Jeff (P)	Hirsch, Larry (P)	Stallkamp, Christian (P)
Callaghan, Tenley (P)	Jean, Bill (P)	
Forte, Scott (P)	Johnson, Star (P)	
Friedman, Joe (P)	Kingsley, Scott (P)	

New NHCIBOR BOD 2021: Joe Robinson (P)

3. Secretary's Report – M. Bacon Absent – C. Stallkamp

A **MOTION** made to accept the minutes for the November 2020 meeting was **SECONDED** and **APPROVED**.

4. President's Report – C. Stallkamp

a. President's Update:

Joe Friedman was thanked as incoming President. Christian thanked all of the board of directors for all their help this year...we deserve a pat on the back. Joe Robinson was welcomed into the NHCIBOR BOD for 2021.

5. Office Administration Report – A. Ropes

- Since the meeting in November there have been 4 new applicants: 3 Realtors and 1 Affiliate.
- The Seacoast Marketing meeting will be held Zoom online tomorrow. So far 15 have signed up.
- This is a busy time of year for renewing memberships. Payments are coming in both online and by check. I will be sending out a reminder notice for dues via email to those who haven't paid next week.
- The Installation of Officers went well over Zoom last week. Joe stepped in for Christian and did an excellent job. Bob Quinn was honored to receive the President's Award.
- I am wrapping up the Core Standards reporting due by Dec. 31st to NAR. I will have this completed next week.

6. Committee Reports

a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley

We will have a Cibor Cares fundraiser this year. Whatever it be, it will include social distancing, food, drinks. In January we will be sending out invites to be part of the committee.

b) (Education) – D. Arden

Nothing new to report. Will start up a meeting for 2021 with new members.

c) (Finance) – J. Boufford

1) **MOTION** to accept the month end financials for November 2020. **MOTION** was **SECONDED** and **APPROVED**.

d) (Grievance) – S. Johnson

Nothing new to report.

e) (Membership) – B. Jean

1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.

f) (Professional Standards) – L. Hirsch

Nothing new to report.

g) (RPAC/IMF) – J. Friedman

Nothing new to report.

h) (Sponsorship) – D. Gambaccini - Absent

i) (Public Policy Committee/Government Affairs) – D. Garvey

Substantial money has been allocated from Cares Act. Governor is going back to the bill we talked about in PPC which would provide incentive to communities to allow for multi-family development. Some money to award to water and sewer extensions. The regulations will add more funding to assist all the public water systems to adapt to the new standards for Pfoas.

The housing shortage is abysmal. Businesses have had a hard time finding housing. It is at a crisis point. This will be a focus the next two years.

j) NHCIBOR Cares – D. Martin

Yesterday was unbelievable. It was hard to spend all the money. We had a big 15 foot trailer that we stuffed with toys and gifts. Grand total raised through Cares was \$ 11,100.81.

k) (Commercial Designation) – D. Garvey

Dave has been working behind the scenes with the real estate commission. Majority of members are ready to go. May happen this year. This is an opportune time to get it done. We will get back together at the beginning of January.

6. New Business
Need to connect with RJ Finlay regarding the office lease renewal. Doug Martin will help out with it.
7. Adjournment at 9:40 am.

Respectfully submitted,

Allison Ropes, Executive Officer