New England CPE **ZOOM MEETING**
Board of Directors
Sept 17, 2020 **10:00 – 11:00 am**

MINUTES

1. Call to Order

2. Roll Call

NECPE Board of Directors P=Present/Ph=Phone/A=Absent

Ash, Ethan (P)	Friedman, Joe (P)	Malone, Mark (P)	Perry, Greg (P)
Bacon, Matt (P)	Hersch, Jerold (P)	Martin, Doug(A)	Stallkamp, Christian (P)
Boufford, Jeff (P)	Johnson, Star (P)	Medeiros, Catie (P)	Wright, Bryan (P)
Forte, Scott (A)	Lefebvre, Matt (P)	Pascucci, Chris (P)	

1. **Secretary's Report** – M. Bacon

    a. **MOTION** to accept the minutes of the May and July 2020 meeting. **MOTION** was **SECONDED** and **APPROVED**.

2. **President's Report** – C. Stallkamp

    a. NECPE Marketing Task Force Update
    Doug and Christian are continuing to find articles. Still need to get the numbers up on Facebook and Instagram. Please Share and Like, it helps wit the SEO. We are coming up the Google chain.

    b. Governance update
    We have a few seats that are coming up for renewal. Current board members are asked to send an email regarding whether or not they intend to stay on the board. Scott Forte, Doug Martin, Matt Bacon, Matt Lefebvre, Mark Malone, Jeff Boufford, Jerold Hersch and Chris Pascucci.

    Scott Forte mentioned that Nicole Canavan is interested in sitting on the Board. Scott Forte intends to renew. Chris Pascucci has indicated that he will open his seat for a new person.

3. **Treasurer's Report** – J. Boufford

    a. A **MOTION** was made to accept the month end financials for July and August 2020. The **MOTION** was **SECONDED** and **APPROVED.**

4. **Office Administration Report** – A. Ropes

- Since the last meeting in July there have been 12 inquires for NECPE: 9 NH, 2 ME, 1 MA.

- As always I continue to monitor request for deletions/withdrawals.
  I have had a couple of violation where the company name or a company sign was in the picture, they were promptly removed.

- Continue working with Task force posting articles, etc.

- The summer has been very busy collecting membership renewals. To date, 45 have not renewed from last year. 29 NH; 9 ME; 3 MA; 4 other. As far as collections for dues this year, we are at 100% or a little over budgeted amount as of August 2021 for membership dues.

5. **New Business**
   Joe Friedman mentioned that CIBOR holds seats on NEREN for voting. NEREN is looking for greater participation on its commercial listing side. In the past NEREN wanted to manage NECPE for a fee, but we passed on that. We need to keep an eye on it. There isn't a conflict of interest being on both boards. We will just stay the course to make sure Catylist is best option.

6. **Adjournment**
   Meeting adjourned at 10:32 am.

   Respectfully submitted,

   Matt Bacon
   Secretary