

Location: Matheson Education, 166 South River Rd., Bedford, NH

MINUTES

1. Call to Order

2. Roll Call: *(Need 8 for quorum)*

Arden, Deana (P)	Gambaccini, Dave (P)	Martin, Doug (P)
Bacon, Matt (P)	Garvey, Dave (P)	Overdeput, Hugo (A)
Boufford, Jeff (P)	Hirsch, Larry(P)	Stallkamp, Christian (P)
Callaghan, Tenley(P)	Jean, Bill (P)	
Forte, Scott (P)	Johnson, Star (P)	
Friedman, Joe (A)	Kingsley, Scott (P)	

3. Secretary's Report – M. Bacon

A **MOTION** made to accept the minutes for the June 2020 meeting was **SECONDED** and **APPROVED**.

4. President's Report – C. Stallkamp

- a. President's Update: CCIM education resources are available for all Realtors – they've made several of the intro level courses available for free
- b. Catylist contract was lowered to 300 minimum paying members, we currently have 551, so we're well above it. They still won't provide a timeline for our update to the new system.

5. Office Administration Report – A. Ropes

- Since the meeting in June, there have been 2 new Realtor applicants.
- Last month the Seacoast Marketing meeting was held on Zoom and it was successful. This month again it will be held on Zoom tomorrow at 8:30 am. So far I see 19 registered for it.
- The Statewide Marketing meeting held last month was also on Zoom and it was successful. It will be held again this month on Zoom next Wed. at 9 am.
- The second quarter meeting was held on June 23rd via Zoom. It was Frasca and Frasca's Keep Your Closing on Track. I think it went very well. We had 11 in attendance. Income as \$ 385 with no expenses, the course was already accredited.

6. Committee Reports

a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley

Keeping an eye on happenings around, but everything in the fundraising and social world that involves gatherings are cancelled for this year, so realistically speaking we won't likely have any special events in person this year. Putting together a Zoom panel update call on the state of the market – including updates from banker, attorney, accountant.

b) (Education) – D. Arden

Lack of required CE plus length of recent course offered being 3 full hours has hampered attendance. Next quarterly Sept 25th, focused on energy costs and consumption. Committee would like to do more PDS, but those might not get much traction given the waiver for CE credits.

c) (Finance) – J. Boufford

1) **MOTION** to accept the month end financials for June 2020. **MOTION** was **SECONDED** and **APPROVED**.

d) (Grievance) – S. Johnson

Nothing new to report.

e) (Membership) – B. Jean

1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.

f) (Professional Standards) – L. Hirsch

Nothing new to report.

g) (RPAC/IMF) – J. Friedman

Nothing new to report.

h) (Sponsorship) – D. Gambaccini

Nothing new to report.

i) (Public Policy Committee/Government Affairs) – D. Garvey

NH SELF program for independent contractors, deadline is tomorrow.

NH Housing Appeals Board – money is there, haven't even put out request for qualified members yet, due to be operational in August

j) NHCIBOR Cares – D. Martin

Looking to do a large push for the backpack program for students to add PPE and sanitizer for those in need. The committee's goal is to provide several thousand dollars towards that.

k) (Commercial Designation) – D. Garvey

Nothing new to report.

6. New Business

Doug wants to know if there is a good way to connect these new members with the commercial brokerage community given the lack of face to face interactions that we normally have going on which help bring people into our organization.

7. Adjournment at 9:56 am.

Respectfully submitted,

Matthew Bacon, Secretary