NH CIBOR VIA: ZOOM Board of Directors

May 21, 2020 9:00 am – 10:00 am

Location: Matheson Education, 166 South River Rd., Bedford, NH

MINUTES

- 1. Call to Order
- 2. Roll Call: (Need 8 for quorum)

Arden, Deana (P) Gambaccini, Dave (P) Martin, Doug (P)
Bacon, Matt (P) Garvey, Dave (P) Overdeput, Hugo (A)
Boufford, Jeff (P) Hirsch, Larry(P) Stallkamp, Christian (P)
Callaghan, Tenley(P) Jean, Bill (P)

Forte, Scott (A)

Friedman, Joe (P)

Kingsley, Scott (P)

3. Secretary's Report – M. Bacon

A **MOTION** made to accept the minutes for the April 2020 meeting was **SECONDED** and **APPROVED.**

- 4. President's Report C. Stallkamp
 - a. President's Update:
 - b. NEREN Proposal: Discussion with John Jackman and Tenley Callaghan has led to a recommendation to let it ride and not respond unless they push for us to do something again.
- 5. Office Administration Report A. Ropes
 - Since the meeting in April there have been 7 new applicants: 6 Realtors and 1 Affiliate.
 - NHAR has cancelled all of their events for the remainder of the year. They are working on having some of their events virtually. They will not hold the leadership summit virtually. They plan on having it in 2021.
 - The Statewide Marketing meeting will be held Zoom online next Wed., May 27th. We gave it a test drive a few days ago. Chris Norwood will be helping to manage the meeting for Louise.
 - Next Friday Paul Alfano's Tax Abatements in NH will be held Zoom online. We did receive 2 credits for it and have 26 people signed up so far. I will be monitoring the class and emailing all of the affidavits.
- 6. Committee Reports
 - a) (Affiliate and Special Events) / (NHCIBOR Cares) S. Kingsley

The Affiliate and Special Events Committee is looking at alternative plans for our annual summer social networking event that was scheduled for August.

One idea is to have a very big Zoom Social Event with the possibility of a live band or music and make it a big social event with prizes and gifts, live auction items, etc. There is a very large live event that the Rotary District is putting on using Zoom on June 6th that potentially will have over 250 in attendance at \$20 per person. Sponsorships are also being considered. We will have a zoom meeting of the committee in the next couple of weeks to discuss and see how the Rotary function works.

- b) (Education) D. Arden
 - 3rd Quarter meeting will be with Tad Dzimian in Sept. In June, Frasca and Frasca will be having a Zoom meeting, Keep your closing on Track.
- c) (Finance) J. Boufford
 - 1) **MOTION** to accept the month end financials for February and March 2020. **MOTION** was **SECONDED** and **APPROVED**.
- d) (Grievance) S. Johnson Nothing new to report.
- e) (Membership) B. Jean
 - 1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED.**
- f) (Professional Standards) L. Hirsch Nothing new to report.
- g) (RPAC/IMF) Joe Friedman Gerry is looking for members, hasn't had a recent meeting. Report forthcoming.
- h) (Sponsorship) D. Gambaccini Dave caught up with Bob, nothing much to report right now.
- i) (Public Policy Committee/Government Affairs) D. Garvey
 House meeting on June 11 at Whittemore center in Durham...
 Jun 4 is deadline for setting the rules etc. No idea where that will end up.
 Senate and house leadership are keeping their plans relatively quiet.
 There may be an attempt to create an omnibus bill that includes all the bills that need to be passed to run the business of the state, but when that happens, there may be attempts to add other bills in like the housing bills 1629 & 1632... Other than that any bills that were out there likely will just die, as there have been no hearings to move them forward.

Executive order 29 from the governor came out yesterday – get clarification from Bob Quinn – but has to do with CE Credit for this year if license expires prior to Dec 31. Also allow pre-licensing to be online and allow for applications to be done without notary and use electronic signatures...

- j) NHCIBOR Cares D. Martin Funds coming in are substantially down without the Open House contributions and Summer Mixer that we're often recipients of. Still have over \$20,000 in funds available to distribute. Working on a first responders scholarship.
- k) (Commercial Designation) D. Garvey Stagnated at this time due to force majeure, working to get it moving again.
- 6. New Business
- 7. Adjournment at 9:57 am.

Respectfully submitted,

Matthew Bacon, Secretary