

Location: Matheson Education, 166 South River Rd., Bedford, NH

MINUTES

1. Call to Order

2. Roll Call: *(Need 8 for quorum)*

Arden, Deana (P)	Gambaccini, Dave (P)	Martin, Doug (P)
Bacon, Matt (P)	Garvey, Dave (P)	Overdeput, Hugo (A)
Boufford, Jeff (P)	Hirsch, Larry(P)	Stallkamp, Christian (P)
Callaghan, Tenley(Ph)	Jean, Bill (P)	
Forte, Scott (Ph)	Johnson, Star (P)	
Friedman, Joe (P)	Kingsley, Scott (Ph)	

3. Secretary's Report – M. Bacon

A **MOTION** made to accept the minutes for the January 2020 meeting was **SECONDED** and **APPROVED** with a revision to the President Message reflecting C. Stallkamp vs. D. Martin.

4. President's Report – C. Stallkamp

a. President's Update:

1. NEREN Proposal Discussion and Vote:

MOTION to table, agreed until we have more perspective on this and can discuss with more complete facts. Call David Choate, get a history of issues, votes, and some insight towards why and how it might impact us. In the meantime, with Tenley on the call, got her opinion that we can vote in the interests of CIBOR as shareholders to NEREN.

5. Office Administration Report – A. Ropes

- Since the meeting in January, there have been 3 new applicants: 1 Realtor and 2 Affiliates.
- I have been working on renewals the past few weeks. Last week I called every single Affiliate who I hadn't received payment from. I was able to collect from 6 affiliates. And total affiliates who have not renewed is 21.
- There are 28 Secondary Realtor members who have not renewed and 16 Primary Realtor members who have not renewed. I plan on contacting all the primary realtors along with their managing brokers to see if they are going to renew with CIBOR.
- The PDS: Water, Water Everywhere is next Friday, Feb. 28th at KW in Portsmouth. Registration 8:30-9:00 am, panelists discussion 9-11. We have made application for 2 CE Credits, haven't heard yet if we have received the credit. I have 8 people signed up so far.

- NHAR's Leadership Symposium is April 1-3, 2020 at The White Mountain Hotel in North Conway. We have budgeted to send 4 people and we have the following confirmed: Nick Ackerman – NAI Norwood, Cassie Farley – SVN Masiello Commercial, and Katherine Gemmecke – Boulos. If the Board approves, I will sign them up.

6. Committee Reports

- a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley
First 2020 meeting will be a short one on Friday.

- b) (Education) – D. Arden
Next quarterly meeting will be in conjunction with Frasca & Frasca – Keep your closing on track – April 3, 2020. Several new classes planned, the calendar should be set for 2020.

- c) (Finance) – J. Boufford

- 1) **MOTION** to accept the month end financials for January 2020. **MOTION** was **SECONDED** and **APPROVED**.

- d) (Grievance) – S. Johnson
Nothing new to report. Board members should consider taking the annual ethics course.

- e) (Membership) – B. Jean

- 1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.

- f) (Professional Standards) – L. Hirsch
Nothing new to report.

- g) (RPAC/IMF) – **Need a liaison**
Allison will ask Gerry O'Connell if he is interested in heading up the RPAC/IMF committee.

- h) (Sponsorship) – D. Gambaccini
No report this month.

- i) (Public Policy Committee/Government Affairs) – D. Garvey
Meeting cancelled last week for snow. Right now, nothing new to report. A request was sent to Bob Quinn for an update, but have not heard back yet.

- j) NHCIBOR Cares – D. Martin
Positive press, progress, and impact continues. Still looking for more organizations to donate to, many were just approved, but still have money to share.

- k) (Commercial Designation) – D. Garvey
No progress to report in February. More to come.

6. New Business

Nothing new to report.

7. Adjournment at 9:58 am.

Respectfully submitted,

Matthew Bacon, Secretary