

Location: Matheson Education, 166 South River Rd., Bedford, NH

MINUTES

1. Call to Order

2. Roll Call: *(Need 8 for quorum)*

Arden, Deana (P)	Friedman, Joe (P)	Johnson, Star (Ph)
Bacon, Matt (P)	Gambaccini, Dave (Ph)	Kingsley, Scott (Ph)
Callaghan, Tenley (Ph)	Garvey, Dave (P)	Martin, Doug (P)
Hirsch, Larry (P)	Overdeput, Hugo (P)	Stallkamp, Christian (P)
Forte, Scott (P)	Jean, Bill (P)	

3. Secretary's Report – M. Bacon

A **MOTION** made to accept the minutes for the December 2019 meeting was **SECONDED** and **APPROVED**.

4. President's Report – C. Stallkamp

a. President's Update:

1. Governance Update:

NEREN changes proposed, this would reduce the required votes for Governance changes or acquisitions from 100% vote in favor to 85%. Motion to table until Tenley reviews our shareholder agreement to give us an opinion regarding our fiduciary duties and approach. TABLED.

2. Committee member and liaison updates –

- a. Membership liaison – Bill Jean
- b. Professional standards chair – Larry Hirsch
- c. Commercial designation liaison – Dave Garvey
- d. Grievance – Star Johnson
- e. CIBOR Cares – Doug Martin
- f. Education – TBD
- g. Affiliates – Scott Kingsley
- h. RPAC/IMF – Dave Garvey
- i. Sponsorship – Dave Gambaccini
- j. Public Policy – Ralph Valentine

3. Top Dog Contract Update (L. Hirsch) – this is live and available to members on the website

4. MOTION that the alternate director and/or primary director be appointed by CIBOR BOD to have NEREN voting shareholder voter rights. The board as a whole is confident David is a watch dog, and we should have the President Elect be the other rep. Appoint these two individuals as director and alternate director to shareholder voting rights, provided it's in accordance with CIBOR bylaws.

SECONDED and APPROVED.

- a. Office Administration Report – A. Ropes
- Since the meeting in December, there have been 7 new applicants: 5 Realtors and 2 Affiliates.
 - Renewal payments are coming in both online and by check. I will be sending out one last reminder for those who haven't paid next week.
 - I've been working on venues for the quarterly meetings and PDS.
 - NHAR's Leadership Symposium is April 1-3, 2020 at The White Mountain Hotel in North Conway. CIBOR has budgeted for \$ 1,500 to send 4 CIBOR members. The board needs to decide who should go.
5. Committee Reports
- a) (Affiliate and Special Events) / (NHCIBOR Cares) – S. Kingsley
Haven't met yet – next meeting is
- b) (Education) – D. Arden
Deana and Lydia have been co-chairs of this for several years, and both need to step back, and will be phasing leadership of this committee over to someone new in upcoming months. Letter to be sent to membership to seek new members to step up. The majority of the 2020 calendar is complete, but these take preparation and need to continue working farther out in the future.
- c) (Finance) – J. Boufford
- 1) **MOTION** to accept the month end financials for December 2019. **MOTION** was **SECONDED** and **APPROVED**.
- d) (Grievance) – S. Johnson
Nothing new to report.
- e) (Membership) – Bill Jean
- 1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.
- f) (Professional Standards) – J. Friedman
Nothing new to report.
- g) (RPAC/IMF) – D. Garvey
Nothing new to report.
- h) (Sponsorship) – D. Gambaccini
Nothing new to report
- i) (Public Policy Committee/Government Affairs) – R. Valentine

Over 1000 bills total, 3-4 more weeks of hearings going on.
SB 287 – related to PFOA and PFAS - MCL levels challenged in court, ruling is that the MCLs can't be lowered to that level, and go back to 70.
Workforce housing bill discussed.
Attempted repeal of Housing Appeals Board discussed.

j) NHCIBOR Cares – D. Martin

Met yesterday, 2019 was an overwhelming success. Currently cleaning up some requests that came in near the end of the year. Auctioning off a ski package of 20 lift tickets to Cannon Mountain, etc. and overall have raised about \$10,000 in the community.

k) (Commercial Designation) – D. Garvey

Nothing to report. Progress continues

6. New Business
None raised.

7. Adjournment at 10:00 am.

Respectfully submitted,

Matt Bacon, Secretary