

Location: Berkshire Hathaway Verani, 1 Verani Way, Londonderry

MINUTES

1. Call to Order

2. Roll Call: *(Need 8 for quorum)*

Callaghan, Tenley (Ph)	Friedman, Joe (P)	Jean, Bill (P)	Martin, Doug (P)
Cruess, Robert (A)	Gambaccini, Dave(P)	Johnson, Star(P)	Overdeput, Hugo (P)
DeMello, Kathy (P)	Garvey, Dave (Ph)	Keeler, Wendy (P)	Stallkamp, Christian(Ph)
Forte, Scott(A)	Hirsch, Larry (P)	Kingsley, Scott (P)	Valentine, Ralph (P)

2. Secretary's Report – L. Hirsch A **MOTION** was made to accept the minutes for the June 2018 meeting was **SECONDED** and **APPROVED**.

4. President's Report – R. Valentine
a. President's Update

1) Forms Update

No update. Discussion about adding a “wire fraud clause” to the forms. Administrator from Verani raised a question about the proper disclosure form to use – potential liability to a broker if client discloses more than is required by statute. Is there liability to CIBOR if one of its forms is used and results in more disclosure than required by statute?

2) August BOD Mtg Recess

There will be no BOD meeting in August.

3) Citation Policy:

W. Keeler, D. Martin and A. Ropes are trying to get an understanding of the new “Citation” policy for dealing with grievances. Not sure if it is worthwhile for CIBOR since there are so few complaints. Will report on it at a later BOD meeting once they have an understanding.

5. Office Administration Report – A. Ropes

- Since the meeting in June, there have been 7 new applicants: 2 Realtors and 5 Affiliates.
- NHCIBOR's Second Qtr mtg was held June 22nd at the Courtyard Marriott in Portsmouth. Title, “Navigating Development and Re-Development in Evolving Cities” had 45 in attendance, 2 no shows and 1 walk in. Income was at \$ 1,800 less expenses at \$ 1013 for a profit of \$ 787.00.
- The CORE class held Friday, June 29th had 21 in attendance with one no show. Income at \$ 800 less expenses \$ 500 for a profit of \$ 300.
- Working on the Summer Mixer to be held August 2nd. So far have about 80 signed up online. NHAR did send out the blast to all REALTORS too.

6. Committee Reports

- a) (Affiliate and Special Events) / (NHCIBOR Cares)– S. Kingsley
Program is set for August 2 meeting.
- b) (Communications/Public Relations) – Dave Gambaccini
No report. Is working with the Affiliate Committee.
- c) (Education) – B. Jean
Calendar is full for the balance of the year. Third Quarter meeting in September will be an introduction into construction systems.
- d) (Finance) – B. Jean
A **MOTION** was made to accept the month end financials for May and June 2018. The **MOTION** was **SECONDED** and **APPROVED**.
Finances are tracking the budget.
- e) (Grievance) – S. Johnson
Nothing new to report.
- f) (Membership) – R. Cruess (Absent)
 - 1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.
- g) (Professional Standards) – W. Keeler
An arbitration hearing will take place July 20th.
Citation program is being reviewed.
- h) (RPAC/IMF) –D. Garvey
No report. NHAR is in the midst of interviewing 2018 state and district candidates with a view to making recommendations on contributions to be made by NHAR.
- i) (Sponsorship) – B. Jean
Nothing new to report.
- j) (Public Policy Committee/Government Affairs) – K. DeMello
Did not meet in July but met June 14th. T. Caswell from NH Economic Development did not attend but sent Mark LaLiberty in his place. Discussed the need to deal with systemic issues including transportation, housing, medical. A consultant has been hired to develop a ten year plan for economic development. CIBOR has offered to assist in preparing the plan.
Following a number of bills in the legislature – MS4 has been “shelved.”
Governor’s forum on housing has yet to move forward. Pat McDermott has been trying to move it forward.
B. Litchfield has resigned from the committee.

7. New Business

W. Keeler raised question about whether there is a maximum security deposit for commercial leases.

8. Adjournment at 9:45 am.

Respectfully submitted,

Larry Hirsch
Secretary