

## NEREN BOD Talking Points

November 15, 2017

- The Board approved the following Paragon changes:
  - 1. Add "Stove - Wood," "Stove - Coal," "Stove - Gas" and "Stove - Pellet" as selections under the "Equipment."
  - 2. Add "Tiny Home" as a selection under "Style."
  - 3. Add "Wine Cooler" and "Ice-Maker - Stand Alone" as selections under "Appliances."
  
- The Board received several updates from staff following the NAR annual convention.
  - NAR has changed policy pertaining to MLS subscribership. It remains unknown if and how the so called "MLS of Choice" policy may eventually impact MLS subscribership when it goes into effect in July of 2018. If there is loss of MLS subscribers because of this NAR change, then our current dues structure and/or rates may have to be re-examined, as well as other alternatives.
  - NAR had previously required that we provide a rolling 3 years' worth of sold listing data to member IDX public websites. That will now change to a fixed date going back to January 1, 2012.
  - NAR also changed the policy for data download limitations, increasing the limits from 100 listings to 500.
  
- Staff updated the Board on a renewed effort to help solve one of the needs of brokerages that use data feeds from more than one MLS. Currently the brokerages (and their vendors) must deal with a separate data feed from each MLS. For brokerages that span several states, the difficulties of dealing with separate fields, rules, costs, etc. can be a challenge, and a hindrance to business. NEREN has again taken a leading role in organizing a New England wide meeting with all MLS's in our second attempt to provide a common back-end server where brokerages would then be able to obtain a single data feed with all the listing data from every MLS of which they are a member. Staff reports there were mixed reactions from other New England MLS's at their meeting during the NAR convention, however the investigation of this possible new service for brokers is still being pursued by NEREN.
  
- There will be a new showing feature implemented into Paragon called "Showing Time Basic." When made live this will add an optional choice of "Showing Time" to a drop down in listing maintenance. If selected by the listing agent, then a "Request Showing" link will appear on that listing. If a buying side agent clicks on the link, a pop-up screen can be completed and sent to the list agent, who will receive it in their email and can reply back to the inquiring agent directly to the buying side agent's email address.