

New England CPE
Board of Directors
May 25, 2017

Londonderry, NH

10:30 am

MINUTES

1. Call to Order
2. Roll Call

NECPE Board of Directors

DeMello, Kathy (P)	Jean, Bill (A)	Marshall, Don (P)
Donovan, Tony (A)	Johnson, Star (P)	Perry, Greg (Ph)
Hirsch, Larry (P)	Litchfield, Brenda (Ph)	Valentine, Ralph (Ph)
Jackman, John (P)	Marchewka, Bob (P)	

Guest: Scott Forte (P)

OPEN: 1 Massachusetts Seat

1. **President's Report** – K. DeMello

- a. Year End 2016 NECPE Financials Report (D. Penchansky approx.. 10:30 am)
Because of schedule, Penchansky was unable to give report. Will return at a later date.
- b. Catylist Contract Renewal Negotiations Update
R. Valentine is handling negotiations. Contract expires at the end of June so there is pressure to get renewal completed. Issues include monthly rate/member, three year term, minimum number of members that NECPE must have, clarify Catylist ability to use data after termination of contract, NECPE's right to provide data base information to others.
- c. Warren Group Update (R. Valentine)
-Point Person Update (TABLED at April 2017 meeting)
According to Catylist, they are discussing fee for transfer of data with Warren Group. We have no update from Warren.
- d. Governance Update (R. Valentine)
-1 Seat open for MA (R. Valentine)
Scott Forte from Berkshire Hathaway Home Services Verani Realty will join the NECPE Board of Directors representing Massachusetts.

2. **Secretary's Report** – L. Hirsch

- a. **MOTION** to accept the minutes of the April 20, 2017 meeting was **SECONDED** and **APPROVED**.

3. **Treasurer's Report** – B. Jean (Absent)

- a. **MOTION** to accept the month end financials for April 2017.
TABLED till next meeting.

4. **Office Administration Report – A. Ropes**
 - Since the last meeting in April there have been 15 inquires for NECPE: 7 NH, 7 ME, 1 MA.
 - June 1st there will be some changes to Catylist Syndication Feature. Will discuss under new business.
 - Renewal invoices will be going out my mail next week. I have emailed the invoices to all NECPE members and have posted a message when you log into NECPE.

5. **New Business**
 - a. NEREJ Sponsorship: General discussion about building membership in MA. Scott Forte and D. Marshall will meet to discuss options and bring them up at the next NECPE Board of Director's meeting.

 - b. Syndication Discussion: **TABLED** till next meeting.

6. **Adjournment**

A **MOTION** to adjourn the meeting was **SECONDED** and **APPROVED**. Meeting adjourned at 11:30 am.

Respectfully submitted,

Larry Hirsch
Secretary