New England CPE Board of Directors July 21, 2016

Londonderry, NH

10:30 am

MINUTES

- 1. Call to Order
- 2. Roll Call

NECPE Board of Directors

Jackman, John (P)

DeMello, Kathy (A)

Jean, Bill (P)

DeSisto, Steven (Ph)

Litchfield, Brenda (P)

Donovan, Tony (Ph)

Marchewka, Bob (P)

Marshall, Don (Ph)

O'Connell, Gerry (P)

Perry, Greg (Ph)

Scanlon, Susan (Ph)

Star Johnson: VT Rep Stand In (P)

Secretary till 12/31/2016: Hirsch, Larry (P)

1. **President's Report** – B. Marchewka

a. Warren Group Update – Contract (G. O'Connell)

Larry, Gerry, Kathy and Ralph met as task force to review contract. Consensus was the that contract was poorly drafted and overly complex. Decided that the best course of action would be to pattern it after the DRED contract. Some unanswered issues: length of contract; cost to NECPE members; ability of NECPE to control data; and, interface with Catalyst. Benefits include more NECPE members and increased information in our listings.

Have to get Warren Group and Catalyst to communicate about logistics. John to deal with this.

b. IDX Feeds (J. Jackman)

Currently available but no commercial firms are using it. Residential firms are using it. Will be available to firms using Site Link. To be economical, there need to be a number of firms using it. John to investigate further.

c. MCAR's Sponsorship:

Bob and Gerry went to Maine meeting. Made a presentation. Tony Donovan is working on developing Maine.

d. NECPE Training:

Waiting for dates -- in October.

2. Secretary's Report – L. Hirsch

- a. MOTION to accept the minutes of the May 19, 2016 meeting was SECONDED and APPROVED.
- 3. Treasurer's Report B. Jean
 - a. **MOTION** to accept the month end Financials for May and June 2016 was **SECONDED** and **APPROVED**.

4. Office Administration Report – A. Ropes

Since the last meeting in May there have been inquires 9 for NECPE: 1 MA, 4 NH, 4 ME.

NECPE Renewals are coming along well. As of July 15th I have a total of 30 who haven't paid vs. 60 at this time last year. Of those 30, as of yesterday 9 have paid and 3 said a check is in the mail, leaving 18 who haven't renewed.

I have sent out a few required field blasts to go in effect August 1st. We have received some questions about it ...mainly from administrators.

I am in the process of scheduling a time in October for Nancy to come out for NECPE training. I am trying to schedule a room in October in the Portsmouth area. I was hoping we could use KWs room in Portsmouth.

5. Membership Report – A. Ropes

a. Review New Members

Allison Ropes cited the new members names off of the membership update as of July 15, 2016.

6. New Business

Discussion about working on strategic plan for NECPE. CIBOR has arranged to do it this fall. Brenda will coordinate with Kathy. Possibly do it on the same date with the same facilitator.

7. Adjournment

A MOTION to adjourn the meeting was SECONDED and APPROVED. Meeting adjourned at 11:13 am.

Respectfully submitted,

Lawrence Hirsch Secretary