

**MINUTES**

1. Call to Order
2. Roll Call: *(Need 8 for quorum)*

Brown, Aron (P)	Marshall, Don (P)	Nadeau, Chris (A)
Cronin, John (A)	Martin, Doug (P)	O'Connell, Gerry (P)
DeMello, Kathy (P)	Dieker, Roger (P)	Tremblay, Andre (P)
Dickey, Mark (A)	Hirsch, Larry (P)	
Keeler, Wendy (P)	Jean, Bill (P)	
Marchewka, Bob (P)	Johnson, William "Star" (A)	
3. **Secretary's Report** – R. Dieker
  - a. **MOTION** to accept the minutes of the October 15, 2015 meeting was **SECONDED** and **APPROVED**.
4. **President's Report** – G. O'Connell
  - a. President's Update
    1. NECPE Membership Agreement Update  
Gerry is reviewing membership agreement.
    2. RPR Agreement Update  
RPR agreement has been signed. Gerry has access now, but we will need to develop an "RPR countdown" to let members know.
5. **Office Administration Report** – A. Ropes

Since the meeting in October there have been 2 REALTORS and 2 Affiliate applicants.

The RPR Session was held October 22<sup>nd</sup> . 25 people had signed up with about 20 in attendance.

The October 30<sup>th</sup> PDS: "NHCIBOR Public Policy Process and Priorities" had 35 signed up, 27 attended and 4 walk ins. This was a 2 credit course which was free for members.

The CORE Course held on Friday, November 13<sup>th</sup> had 21 signed up, 3 walk ins and 24 in attendance. Receipts at \$1,065 less Expenses at \$500 = \$565.00 profit.

The holiday party is December 8<sup>th</sup> at the MCC. We have the following program sponsors: Eastern Bank, Brookstone Builders, Team Engineering, Brady Sullivan, Franklin Savings Bank and Hinckley Allen.

The renewal process is coming along. So far there are 32 Affiliates out of 146 who have renewed and 58 out of 348 who have renewed. At the end of November, beginning of December I will send out email reminders to those who haven't renewed yet.

As part of NAR's Core Standards, NAR and NHAR are cracking down on REALTOR offices that have sales agents/brokers who are working in REALTOR office and have not become REALTORS. NHAR cross checked with the RE Commission licensees and REALTOR Offices in NH and all local EOs were given a list of members to collect dues from. I have been working on that.

## 6. **Committee Reports**

### **Affiliate and Special Events** – B. Jean

Nothing new to report

### **Communications/Public Relations** – C. Nadeau Absent. Gerry O’Connell reported.

We are continuing to work with Savoirfaire to avoid security measures and hacking. Stronger passwords are encouraged and we may need to request/require that from members.

### **Education** – K. DeMello

October 30 PDS has been approved for 2 Credits. Smart Growth forum to include developers to identify what areas of permitting, development and costs need to be looked at on a town-by-town comparison.

### **Finance** – B. Jean

**MOTION** to accept the month end October 2015 was **SECONDED** and **APPROVED**.

### **Political Policy Committee/Government Affairs** – M. Dickey

A grant was received for \$4500 from NAR. This grant money is to be for “Smart Growth” by sponsoring a forum to generate ideas and strategies with developers on what items need to change in order to encourage Smart Growth. Removing disclosure requirement for commercial and solidifying out of state broker activity is still in front of the commission.

### **Grievance** – G. O’Connell

Nothing new to report

### **Membership** – A. Tremblay’s

- 1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.

### **Professional Standards** – W. Keeler

Promoting the February 17<sup>th</sup> and 18<sup>th</sup> Professional Ethics Standards workshop at the Manchester Radisson Hotel. Everyone is encouraged to attend.

### **RPAC** – M. Dickey Absent

### **Sponsorship** – B. Marchewka

Good sponsor presence for the Holiday party. Fulcrum will sponsor as well.

## 7. **New Business**

Puritan Backroom has been booked for the next CIBOR Cares Annual Deal Awards June 6, 2016.

## 8. **Adjournment**

A **MOTION** to **ADJOURN** the meeting was **SECONDED** and **APPROVED**. Meeting adjourned at 10:05 am.

Respectfully submitted,  
Roger Dieker  
Secretary