

**MINUTES**

1. Call to Order
2. Roll Call: *(Need 8 for quorum)*

Brown, Aron (P)	Marshall, Don (P)	Nadeau, Chris (P)
Cronin, John (P)	Martin, Doug (P)	O'Connell, Gerry (P)
DeMello, Kathy (P)	Dieker, Roger (P)	Tremblay, Andre (P)
Dickey, Mark (P)	Hirsch, Larry (A)	
Keeler, Wendy (P)	Jean, Bill (P)	
Marchewka, Bob (P)	Johnson, William "Star" (P)	
3. **Secretary's Report** – R. Dieker
  - a. **MOTION** to accept the minutes of the June 18th, 2015 meeting was **SECONDED** and **APPROVED**.
4. **President's Report** – G. O'Connell
  - a. President's Update
    1. Per NAR's Core Standards: Additional Changes in NECPE Membership Agreement.  
NHAR has agreed to extend the deadline to give us more time to complete the revisions to the membership agreement. Gerry will circulate the draft once complete.
    2. NECPE's Price for Non Members of VTCIBOR, RCA of MA, NHCIBOR and MCAR  
Suggestion to provide incentive to join both NECPE and NHCIBOR would be to charge a higher rate (\$750.00) for NECPE only membership with the dual membership cost at \$573.00. The \$62.50/month cost for NECPE could be reduced to \$47.75/month for the joint NECPE and NHCIBOR membership.
    3. Business Broker Forms Update on Price to Upload & Review by Attorney  
Continuing to review.
    4. RPR Webinar 10:15 am
5. **Office Administration Report** – A. Ropes
  - Since the meeting in June there have been 6 REALTORS and 2 Affiliate new applicants.
  - NHCIBOR Annual BBQ and new member orientation was held on June 18<sup>th</sup>. We had just under 100 sign up and approximately 70 show up. The orientation was held just before the BBQ with 7 in attendance.
  - The Second quarterly meeting was held Friday, June 26<sup>th</sup>. The topic was Energy's Future for NH and New England. There were no credits and no charge for CIBOR members to attend.

So, the meeting had no income with expenses at \$261.00. There were about 17 in attendance. The meeting was well received.

## 6. **Committee Reports**

### **Affiliate and Special Events** – B. Jean

Nothing to report

### **Communications/Public Relations** – C. Nadeau

A **MOTION** was made to deficit spend up to \$40.00 per month to change nhcibor email accounts to Gmail. The Motion was **SECONDED** and **APPROVED**.

### **Education** – K. DeMello

Nothing new to report

### **Finance** – B. Jean

**MOTION** to accept the month end June 2015 was **SECONDED** and **APPROVED**.

### **Political Policy Committee/Government Affairs** – M. Dickey

- Encourage more participation in call to action requests. Suggest highlighting as “Urgent” to separate from the clutter.
- Land lease and referral fee legislation signed and becoming law.
- Mark was asked to join the State Assessor’s Task Force to help improve the valuation accuracy for Commercial properties. A white paper is being developed that will be shared with the Board once completed.
- Separate license for Commercial Brokers was not encouraged but a Statewide designation may be more realistic. Commercial designation earned with certain classes and training.

### **Grievance** – G. O’Connell

Nothing new to report

### **Membership** – A. Tremblay’s

- 1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.

### **Professional Standards** – W. Keeler

Nothing new to report

### **RPAC** – M. Dickey

Need \$20 from each Board member made out to “RPAC”

### **Sponsorship** – B. Marchewka

Bob will work with Kathy to get Sponsorship and Education committees working together.

## 7. **New Business**

No new business.

**8. Adjournment**

A **MOTION** to **ADJOURN** the meeting was **SECONDED** and **APPROVED**. Meeting adjourned at 10:45 am.

Respectfully submitted,

Roger Dieker  
Secretary