

MINUTES

1. Call to Order
2. Roll Call: *(Need 8 for quorum)*

Brown, Aron (P)	Marshall, Don (P)	Nadeau, Chris (P)
Cronin, John (A)	Martin, Doug (A)	O'Connell, Gerry (P)
DeMello, Kathy (P)	Dieker, Roger (P)	Tremblay, Andre (P)
Dickey, Mark (P)	Hirsch, Larry (P)	
Keeler, Wendy (P)	Jean, Bill (P)	
Marchewka, Bob (Ph)	Johnson, William "Star" (A)	
3. **Secretary's Report** – R. Dieker
 - a. **MOTION** to accept the minutes of the February 19, 2015 meeting was **SECONDED** and **APPROVED**.
4. **President's Report** – G. O'Connell
 - a. President's Update
 1. Pamela Dorji, NHAR Liaison-Update
Commissioner Jones is requesting NHCIBOR's involvement to proposed RSA changes. We will be forming a committee to provide this review. Members of the committee will be Jim Destefano, Neal Barrett and Mark Dickey.

Tom Riley is running unopposed for Treasurer in 2017

NAR is looking for committee members. NHAR would like to have NHCIBOR members on the NAR committees to represent the commercial side of brokerage.

Commission evaluating the feasibility of allowing a second provider of testing services other than Amp.
 2. NHAR Leadership Symposium April 8-10, 2015
Two available spots for the leadership symposium. Looking for volunteers.
 3. Designated Alternates for NHAR 2015 State Director
Gerry and Bob are automatically included as the President and President Elect. In addition, Kathy Demello and Aron Brown have volunteered.
 4. NAR's CORE Standards Update:
Review and Approve Strategic Plan Update
- *Included addition of NAR Mandated Advocacy and Consumer Outreach components*
Gerry to include Political Advocacy and Consumer Outreach to the existing Strategic Plan and circulate to the BOD for electronic vote.
 5. MCAR Board of Directors and NECPE Issues Update
Maine Board is requesting additional information on Catylist and conversations

continue about CIBOR required membership criteria.

6. New England Real Estate Journal Cocktails and Conversations

April 23rd, 5:30 – 9:00 pm

Looking for alternate volunteers to help Gerry and Andre staff the booth at the event.

7. Mid Year Meeting: Chris Norwood

Gerry, Bob and Chris Norwood will be attending.

A **MOTION** was made to fund up to \$500.00 for Chris Norwood's attendance at NAR's Mid Year Meeting in May 2015. The **MOTION** was **SECONDED** and **APPROVED**.

8. NECPE Update: Input on the NNEREN System and what we should be thinking about for improvements. (J. Jackman)

NNREN will be evaluating the Matrix system (as is Maine) to see if there are improvements that can be made. John Jackman will provide an update on their progress.

7. Seacoast Energy Seminar April 14th, Portsmouth Sheraton

A **MOTION** was made to approve NHCIBOR to cohost the Seacoast Energy Seminar on April 14, 2015 from 8:30 -10:00 am at the Portsmouth Sheraton. The **MOTION** was **SECONDED** and **APPROVED**.

5. **Office Administration Report – A. Ropes**

Since the meeting in February there has been one new REALTOR applicant.

The CORE Course held on February 20th had 16 in attendance with one walk in. Collected \$605 in fees less 575 expenses for profit of \$30.00.

1st Quarter meeting is March 27th, Friday: Power of Strategy for 3 NH Ce Credits. Lynne Bagby will be the instructor. Will be held at SERESC in Bedford. So far we have 42 scheduled to attend. I have sent out 7 blasts so far : 3 NECPE and 4 CIBOR.

Affiliate Network event was scheduled for Feb. 25th at Grill 28, Portsmouth, NH from 5-8 pm. Beth Chea of Wells Fargo sponsored the event. Heather reported that attendance was low. They didn't do a raffle because attendance was low and they didn't have a charity picked out.

I have received 3 Honor Society Applications.

Orientation is scheduled for Monday, March 23rd at the NNEREN office in Concord from 1-3 pm. So far I have 5 planning on attending. Invites were sent out to 22 REALTORS and 21 Affiliates.

6. **Committee Reports**

Affiliate and Special Events – B. Jean

Still in search of a topic for 3rd Quarterly meeting. Ping Bill with any ideas.

Communications/Public Relations – C. Nadeau

Chris having the second update meeting on website performance. Looking for articles for the blog. Andre, Bill and Don will take a crack at writing something for the blog.

Education – K. DeMello

Next Education committee meeting is April 14 to sort out the topics and schedules. April PDS was to be on HVAC, but the presenter fell through. Hope to have a solid schedule after April 14 meeting.

Finance – B. Jean

MOTION to accept the month end February 2015 was **SECONDED** and **APPROVED**.

Political Advocacy/Government Affairs – M. Dickey

Ground lease Bill has passed out of committee and is on the Senate floor. HB495 lender referral fee is in committee. Change to REA701.01 eliminating the need for Agency disclosure form in Commercial transactions being considered and put NH in line with Maine and Massachusetts

Grievance – G. O'Connell

Nothing to report

Membership – A. Tremblay

- 1) **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.

Professional Standards – W. Keeler

Wendy is in communication with Gail Athos (committee chair) and will plan on attending committee meetings depending on the topics. Wendy will report back.

RPAC – M. Dickey

Nothing to report

Sponsorship – B. Marchewka

Bob has revised the announcement letter and will be sending via email. Depending on feedback, may revert to the telephone or recruit regional coordinators to solicit sponsorships.

7. New Business

None

8. Adjournment

A **MOTION** to **ADJOURN** the meeting was **SECONDED** and **APPROVED**. Meeting adjourned at 10:40 am.

Respectfully submitted,

Roger Dieker
Secretary