

MINUTES

1. Call to Order

2. Roll Call:

Cronin, John (P)	Keeler, Wendy (P)	Panasis, Charles (A)
Dickey, Mark (Ph)	Marchewka, Robert (A)	Penn, Ronald (P)
Dieker, Roger (P)	Martin, Doug (P)	Tremblay, Andre (P)
Duffy, Tom (P)	Nadeau, Chris (P)	
Hirsch, Lawrence (P)	Norwood, Chris (P)	
Jean, Bill (P)	O'Connell, Gerry (P)	

3. Secretary's Report – D. Martin

- a. **MOTION** to accept the minutes of the April 17, 2014 meeting was **SECONDED** and **APPROVED**.

b.

4. President's Report – M. Dickey

- a. President's Update

1. Update on Nomination NAR Treasurer Process (Tom Riley)

Tom is looking for endorsement from multiple states (and has already obtained some) for him to run for NAR Treasurer. Needs roughly \$80,000 for campaign, much of which he is self-funding. NHAR pledged \$1 per member to his fund. Board approved a motion to give \$500 to this year's fund and look at a \$500 budget item for 2015.

Tom also discussed the RPAC process and is asking for \$250 per board member and any support for contributions from the membership to assist with the fund.

Tom also made us aware of the REALTOR app for cell phones to assist with supporting call for action items. Also, there is money available to boards for support of action items.

A **MOTION** was made to support Tom Riley for Treasurer and to allocate \$500.00 towards his campaign in the year 2014 and in 2015 to look into the possibility of allocating additional money. The **MOTION** was **SECONDED** and **APPROVED**.

2. Mid Year Meetings Update (C. Norwood and G. O'Connell)

C. Norwood mentioned not a lot of commercial info at the meetings, however there are some lead paint issues that we will need to keep an eye on as they will require disclosure in commercial properties. Nothing yet on the books this year, but potentially coming down the pike. Also, 1031 exchange rules are on the "Chopping block" and further discussion of depreciation

recapture regs.

G. O'Connell had a good meeting with Catalyst and NNEREN has assembled a task force to make their commercial search area more user friendly. There is the potential to work an alliance between Catalyst and NNEREN for servicing of the commercial listings. There is a similar process ongoing in Michigan and these folks can be a resource for answering future questions for us.

3. Ratify Committee Selection of ROTY and AOTY

The selection for ROTY and AOTY 2014 was revealed by the nomination committee chair. The selection was ratified by the Board of Directors. David Choate and Chris Nadeau are the winners this year.

4. Revisit Savoir Faire Marketing Proposal (C. Nadeau)

A revised proposal from SavoirFaire has switched the service platform to WordPress in order to support multiple logins. WordPress is also a less expensive platform. G. O'Connell signed the proposal after vote from board to accept.

A **MOTION** was made to accept the revised Savoirfaire Marketing Proposal and it was **SECONDED** and **APPROVED**.

5. **Office Administration Report – A. Ropes**

Since the meeting in April there have been 3 new REALTOR and 3 Affiliate applicants.

The next After Hours Network event is at RJ Finlay & Co., Hampton on Wed., May 28th from 5:30-7:30 pm.

The ROTY/AOTY task force picked the winners. I have ordered the plaques which will be presented at the BBQ in June. Plans are underway for a NHCIBOR Cares fundraiser at the BBQ which will be a golf putting game.

The PDS Course on April 25th had 39 in attendance with 5 no shows and 1 walk in. There was one Non member who attended.

The CORE Course held on May 9th had 26 in attendance, 1 no show and 1 non member in attendance. NHCIBOR sales at \$930 less expenses at \$575.00 had a profit of \$355.00.

The updated commercial forms were sent to ZipLogix for uploading on May 9th. They will notify me when it is completed.

PSNH did renew for another year as a gold sponsor thanks to Lynn Crowell for pushing it through. Jennifer Ducharme has replaced Lynn. Lynn retired on May 1st.

Oct PDS paperwork submitted to NHREC on May 5th. Don Marshall's course is titled: "Selling Businesses." It has been approved for 3 credits.

The second quarterly meeting is still in process. I understand that Roger Dieker is working with the panelists to submit the paperwork for accreditation. Looks like it will be submitted for June review (June 17) and the meeting is June 27th at SERESC.

6. **Committee Reports**

Affiliate – B. Jean

1. Update on Merge with Special Events Committee: 1st meeting was held over the phone. Seems like a positive move for both committees.

Communications/Public Relations – C. Nadeau: Again SavoirFair proposal accepted.

Education – R. Penn: Update is in Allison's Office Admin Report.

Finance – B. Jean

1. A MOTION to accept the month end financials for April 2014 was **SECONDED** and **APPROVED**.
2. Review of Franklin Savings Bank deposit account offering for the money market account: Executive team and finance team to meet to discuss.

Governmental Affairs – C. Panasis

1. Maintain as a committee or pursue other options (C. Norwood)
TABLED till next month.

Grievance – G. O'Connell

Membership – A. Tremblay

1. **MOTION** to approve new provisional member applications subject to names being published as per CIBOR bylaws. The **MOTION** was **SECONDED** and **APPROVED**.

Orientation – L. Hirsch

Orientations to tie into future networking events moving forward.

Professional Standards – R. Penn

RPAC – T. Duffy

Tom has pledged \$100 and asking others to do the same. Tom Riley has asked board members for \$250.

Special Events – T. Duffy, W. Keeler

1. Update on Merge with Affiliate Committee: See Affiliate Update above.

Sponsorship – B. Marchewka

TABLED till next month.

7. **New Business**

Brief discussion on Tax abatement – revaluation using income approach.

8. **Adjournment**

A **MOTION** to **ADJOURN** the meeting was **SECONDED** and **APPROVED**. Meeting adjourned at 10:35 am.

Respectfully submitted,

Doug Martin
Secretary