

New England CPE  
Board of Directors  
May 22, 2014

Londonderry, NH

10:30 am

## MINUTES

### 1. Call to Order

- a. The meeting was called to order at 10:35 am.

### 2. Roll Call

#### NECPE Board of Directors

DeSisto, Steven (Ph)	Jackman, John (P)	McGovern, Meg (Ph)
Dickey, Mark (Ph)	Jean, Bill (P)	O'Connell, Gerry (P)
Donovan, Anthony (Ph)	Litchfield, Brenda (P)	Perry, Greg (Ph)
Duffy, Tom (P)	Martin, Doug (P)	Scanlon, Susan (P)

### 1. President's Report – M. Dickey

#### a. EDC Report – B. Litchfield

Brenda passed around updated spreadsheet with her progress notes. The Maine members are working to arrange some more Maine EDC ops. Doug W. Martin and John Jackman to work on the greater Manchester NH Chamber.

#### b. Update on 2014 Open Maine BOD seat (Tony Donovan)

Susan Scanlon introduced herself as the new Maine Board of Director. She currently works with Commercial Properties.

#### c. NECPE Rules/Regulations Review Task Force (John Jackman)

John reminded the group that if an agents business is 50% commercial and your firm belongs to CPE then the agent should be a member.

### 2. Secretary's Report – D. Martin

- a. **MOTION** to accept the minutes of the April 17, 2014 meeting was **SECONDED** and **APPROVED**.

### 3. Treasurer's Report – B. Jean

- a. **MOTION** to accept the month end Financials for April 2014 was **SECONDED** and **APPROVED**.
- b. Review Franklin Savings Bank deposit account offering for the money market account  
Executive team in review of options and will report back to the board.

4. **Office Administration Report** – A. Ropes

Since the last meeting, there have been 1 inquiries from 5 NH, 3 MA and 3 from Maine.

The NECPE 2014-2015 invoices have been emailed. Hard copies should all be in the mail by end of this week.

We are still working on checking NECPE for violations. There are just a couple of listings found that have different agents listed in NECPE vs. NNEREN. I am working on clearing that up. It involves two small firms.

An NECPE member emailed me that he wanted to get rid of Catylist because there are so many things wrong with it. He suggested why not have a limited access application through Innovia. I asked for more detail on what he thinks is wrong with NECPE. He said the site is a lost cause and he didn't have the time to write it up. I sent Nancy McKellar a copy of the email.

John Jackman has his task force working on reviewing the NECPE Rules/Regulations which will have to be updated/changed in the NECPE membership agreement. David Choate, Dave Lefebvre, Rick Mulvee and Lydia Foley are on the task force.

5. **Membership Report** – A. Ropes

a. Review New Members

A. Ropes read off the new members names off of the membership update as of May 12,2014.

6. **New Business**

John Jackman brought up a discussion about a month back, why was there no cross link to feed NNEREN from Catalyst. Tom Duffy proposed a quarterly fee to join NECPE. Steve DeSisto proposed a pay for package of uses similar to Biz Buy Sell.

7. **Adjournment**

a. **MOTION** to adjourn the meeting was **SECONDED** and **APPROVED**. Meeting adjourned at 11:30 am.

Respectfully submitted,  
Doug Martin  
Secretary