New England CPE Board of Directors June 19, 2014 Londonderry, NH

10:30 am

MINUTES

1. Call to Order

a. The meeting was called to order at 10:35 am.

2. Roll Call

NECPE Board of Directors

DeSisto, Steven (Ph)	Jackman, John (P)	McGovern, Meg (A)
Dickey, Mark (P)	Jean, Bill (A)	O'Connell, Gerry (P)
Donovan, Anthony (A)	Litchfield, Brenda (P)	Perry, Greg (Ph)
Duffy, Tom (P)	Martin, Doug (P)	Scanlon, Susan (Ph)

1. **President's Report** – M. Dickey

a. EDC Report – B. Litchfield

(No new update from Brenda, she continues her efforts on the EDC front fulfilling existing commitments for new participants.) Mark D will be following up with the NEREJ folks. John Jackman spoke to the treasurer of CCIM as well as the mayor of Rochester. Gerry has also had conversations with Mayor (Karen Pollard) who is moving to Durham about the EDC links.

Doug Martin and John Jackman to connect and pitch to Manchester Chamber.

b. NECPE Rules/Regulations Review Task Force (John Jackman)

John Jackman to generate a report to focus on a % of commercial practitioners and/or their team members to develop a threshold of what may force that practitioner to become a member of the database.

c. August BOD Meeting Summer Recess

The Board of Directors agreed to take a summer recess and not hold a meeting in August. Regularly scheduled meetings will resume in Sept.

2. **Secretary's Report** – D. Martin

a. **MOTION** to accept the minutes of the June 19, 2014 meeting was **SECONDED** and **APPROVED**.

3. Treasurer's Report – B. Jean

a. **MOTION** to accept the month end Financials for June 2014 was **SECONDED** and **APPROVED**.

b. Review Franklin Savings Bank deposit account offering for the money market account CIBOR and NHCPE are working on a finance committee to figure out what to do with the cash in the bank. The idea of owning an office condo continues to surface. Tom Duffy had similar comments as the NHCIBOR meeting. Would like to investigate commercial mortgages as a way to generate a greater return.

4. **Office Administration Report** – A. Ropes

Since the last meeting, there have been 9 inquiries from 5 NH and 4 from Maine.

The NECPE Renewal update: Out of 429 eligible for renewing, 3 have called to let me know they will not be renewing. I have received dues from 170 members, approximately 40%: broken down as follows – 98 NH, 68 Maine, 2 VT, one from MA and One from RCA of MA. Same time last year we were a bit ahead of the game at 59% having renewed. I will be sending out reminder emails to those who haven't renewed.

We are still working on checking NECPE for violations. I will be working on another violation that came across my desk...conflicting agents listed in NNEREN vs NECPE.

5. **Membership Report** – A. Ropes

a. Review New Members

A. Ropes cited the new members names off of the membership update as of June 12, 2014.

6. New Business

No new business was presented.

7. Adjournment

a. **MOTION** to adjourn the meeting was **SECONDED** and **APPROVED**. Meeting adjourned at 11:06 am.

Respectfully submitted,

Doug Martin Secretary